Incentive - Friven A TYPING

www.beSpexy.com

JAN - FEB Our Focus:

MAR - APR Our Focus:

MAY -JUN Our Focus:

JUL - AUG Our Focus:

SEP - OCT : Our Focus:

NOV - DEC Our Focus:

| JAN - FEB Our Focus: | |
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| What is the value per patient of this focus item to the practice? | |
| Statistically, how did our office perform on this the last 2 years? | |
| What is the % growth we would like to see out of this statistic? | |
| Look at your patient load this year and come up with a whole number value for that growth number. This will be your goal each month for 2 months. | |
| What will be the incentive when the team reaches this goal? | |
| What are the terms of the goal? Be very clear . What counts and what doesn't? How will the total be calculated? Who qualifies to get the incentive? When can the team expect the payout? How can the team track this stat daily? | |
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